



CASE STUDY:

Contacted by a manufacturer of moveable doors, looking to find a locking solutions for sliding (barn) style doors.



THE CHALLENGE(S):

- The Customer needed something that would be a simple installation for their dealer base.
- With limited space being a factor, the solution needed to be fit within the size limitations as well as provide an esthetically pleasing feel that the Customer was looking for.
- A non intimidating locking option was for their dealer network was key



THE SOLUTION:

- The MEM4400 Electromechanical Lock was chosen for its small footprint and ease of use, with only two wires required to control the locking mechanism. This solution allowed the Customer to create a simple and clean pre-packaged retrofit kit



BENEFITS OF SOLUTION IMPLEMENTED:

- Due to the size of the MEM lock, the client was able to build onto the existing frame, keeping the esthetics required by the end user, allowing for a inconspicuous look.
- Having only two wire connections required for installation, allowed the dealers to sell into the market with out having to rely on extensive knowledge in the access control.
- Allowed the dealers to be competitive on specification jobs, where electronic locking needed to be supplied.

